

# Advanced Sales Webinar Series

Mark your calendar for the following Webinars, presented by American General's Advanced Sales team. These webinars are a great opportunity to build your knowledge of advanced sales concepts and get to know our experienced Advanced Sales staff. All webinars will be presented at 3:00 p.m. Central Time. Plan to join us!

## SCHEDULE

**>> Wednesday, October 21, 2009**  
**3:00 p.m. Central Time**

**TOPIC:** Buy/Sell Planning: Opportunities for You and Your Business Clients

**PRESENTER:** Jeremy Poulton, J.D., LL.M.  
Advanced Sales

**>> Wednesday, November 18, 2009**  
**3:00 p.m. Central Time**

**TOPIC:** Estate Planning Strategies: Tactical Solutions for Today's Liquidity Issues

**PRESENTER:** Glenn Plotkin, J.D., CFP, CTFA, ChFC, CLU  
Vice President, Advanced Sales

**>> Wednesday, December 16, 2009**  
**3:00 p.m. Central Time**

**TOPIC:** Split Dollar Planning: Which Regime Should You Use?

**PRESENTER:** Lee Russell, CLU, ChFC, RHU, CEP  
Director, Advanced Sales

## INSTRUCTIONS

To fully participate in the Webinar, you will need a PC connected to the Internet and a separate telephone line.

**Web Meeting URL:** <https://www.webmeeting.att.com>

**Meeting Number:** 8882421675

**Toll-Free Number:** 888-242-1675

**Participant Code:** 3962727#

First time users of the Web Meeting Service will need to download the client software PRIOR to the webinar. Web Meeting help and software downloads can be found at: <https://www.webmeeting.att.com>.



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