

**Protection. Performance. Cash Values. <sup>1</sup>**

**Sweet!**

Guardian's whole life portfolio offers a variety of core life insurance products with special sweet spots to meet your goals!

- *Want low cost, affordable protection against untimely death?*

**Answer: L121**

- *Want the best overall long term performance?*

**Answer: L99**

- *Want high early cash values for personal or business uses?*

**Answer: L95**

And, Guardian's suite of policy riders lets you design a financial strategy adding value and flexibility to your policy. <sup>2</sup>

You don't need to look further – we already rank at or near the top among competitors!

*For more information, hit reply to this email.*



**GUARDIAN<sup>®</sup>**

The Guardian Life Insurance Company of America, New York, NY 10004-4025

<sup>1</sup> Cash values may include dividends. Dividends are not guaranteed. They are declared annually by Guardian's Board of Directors.

<sup>2</sup> Riders may incur additional costs.